



# 2025 Media Guide **ReinRaumTechnik**

Compelling solutions through strategic partnerships







## ReinRaumTechnik

**ReinRaumTechnik** is aimed at the operators and users of cleanrooms in scientific research and industry focussing on latest developments in cleanroom design and construction, ventilation technology, cleaning, particle monitoring and clothing. The applications are related to medicine and industrial manufacturing of semiconductors, food, pharmaceutical and biotechnological products.

The section **SterilTechnik** deals with hygienic and sterile conditions necessary in the processing sectors mentioned above and in hospitals. Topics are aseptic processing, hygienic design in device and plant construction, purified water and gas, microbial monitoring, validation and GMP, sterile filling and packaging as well as bio processing.

### **Overview**

**Publication Frequency** 5 issues p. a.

**Volume** Vol. 27, 2025

**Circulation** Ø 13.000 – For circulation mix Print/e-Paper per quarter see ivw.de



Publishing Director Steffen Ebert

**Commercial Manager Sciences** Vanessa Winde

Editor-in-Chief Dr. Roy T. Fox

Product Manager Dr. Michael Reubold

Advertising Stefan Schwartze Hagen Reichhoff

**Order Management** Melanie Radtke

Subscription € 60.60 (+ VAT)

Single Copy € 17 (+ VAT, + Postage)

**Student Subscription** 50 % discount

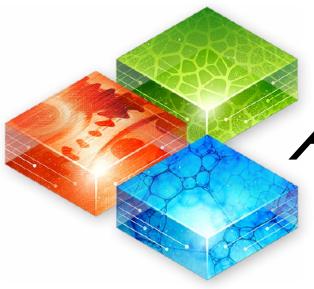
**ISSN** 1439-4251

Format of the Magazine DIN A4

### Content

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# ACHEMA2024

# Your company in the spotlight!

Show your presence on the market and choose the right advertising space for your company!

Present yourself in the print publications of **CHEManager**, **CITplus**, **ReinRaumTechnik** and **LVT Lebensmittel Industrie**, online and in our **daily newsletters**.

Place your ad in several publications, various newsletters or online — with one package price. Publication dates of the Achema issues are May and June 2024. Optimal combined package offers on request!

### Ask for your individual offer:



Thorsten Kritzer Tel.: +49 (0) 6201 606 730 tkritzer@wiley.com



Jan Käppler Tel.: +49 (0) 6201 606 522 jkaeppler@wiley.com



Hagen Reichhoff Tel.: +49 (0) 6201 606 001 hreichhoff@wiley.com



Stefan Schwartze Tel.: +49 (0) 6201 606 491 sschwartze@wiley.com



## **Dates & Contents**

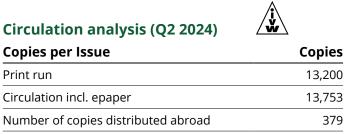
lssues	1 March	2 May	3 September	4 November
Publishing Date	20.03.2025	29.05.2025	11.09.2025	13.11.2025
Advertising Deadline	24.02.2025	05.05.2025	18.08.2025	21.10.2025
Editorial Deadline	16.01.2025	27.03.2025	10.07.2025	12.09.2025
Newsletter	16.01.2025 20.02.2025 20.03.2025	17.04.2025 22.05.2025 19.06.2025	17.07.2025 14.08.2025 11.092025	16.10.2025 13.11.2025 11.12.2025
	Reinraum Lounges Karlsruhe 25.–27.03.2025	Battery Show Europe Stuttgart 0305.06.2025	ILMAC Basel 1619.09.2025	Medica/Compamed Duesseldorf 1720.11.2025
Fairs and Exhibitions	Contamin Expo Paris 25.–27.03.2025		Powtech Nürnberg 2325.09.2025	Semicon Europa Muniche 18.–21.11.2025
ld Exhi	Hannover Messe Hannover 31.03–04.04.2025		parts 2 clean Stuttgart 0709.10.2025	
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L			<b>Anuga</b> Cologne 0408.10.2025	
ndustry focus	Pharmaceutical Industry Healthcare	Chemistry & Biotechnology Battery	Food Industry Technical Cleaning	Semiconductor Industry Healthcare
KEY AREAS ReinRaumTechnik	Pharmaceutical Production Cleanroom Construction Cleanroom Clothing	Containement Cleanroom Management Filter Materials	Particle Monitoring Cleanroom Monitoring Consumables	Semiconductor Hospital Healthcare
Regular topics <b>ReinRaumTechnik</b>			ng, monitoring, particle monito sonnel training/specialized qua	
KEY AREAS SterilTechnik	Aseptic Filling Sterilisation   Hygienie	Pharmaceutical Packaging Sterile Production	Hygienic Design Bioprocess Technology	GMP Aseptic Filling Materials

80



### Analysis

### Circulation analysis (Q2 2024)



### **Reader Analysis**

Size of the companies	%
1 – 49 employees	20
50 – 99 employees	10
100 – 199 employees	14
200 – 499 employees	18
500 and more employees	26
Ohne Angaben bzw. nicht bekannt	12
n.a.	

**Reader Analysis** 

Archive and receipt copies

Position in company	%
Management/Managing Director	21
Head of Research & Development	19
Department Management	12
Product Management	10
Technical Management	8
Head of Operations	6
Production / Process Control	6
Head of Marketing	5
Quality Assurance/ Quality Control	5
Hospital (Sterilisation)	3
Hospital Pharmacy	2
Purchasing	2
Others	1

Geografic Distribution	%
Germany	97
Austria, Switzerland, Netherlands, ROW	3

SECTORS	%
Pharma + Life Sciences	40
Semiconductor and Electronics Industry	15
Medical Technology and Hospital	14
Food and Beverages Industry	11
Optics, Precision Mechanics	9
Biotechnology	7
Government, Associations etc.	2
others	2

### Content analysis 2023 – 5 Issues

Total pages	316 pages = 100 %
Editorial content	285 pages = 90 %
Advertising content	31 pages = 10 %



### **Prices & Formats**

Advertisments	width / height (mm)	Price €
1/1 Page	210 x 297*	8,200
1/2 Page portrait	90 x 260	4,990
1/2 Page landscape	185 x 128	4,990
Juniorpage	137 x 190	5,200
1/3 Page portrait	58 x 260	2,950
1/3 Page landscape	185 x 85	2,950
1/4 Page classic	90 x 128	2,550
1/4 Page portrait	43 x 260	2,550
1/4 Page landscape	185 x 63	2,550
1/8 Page classic	90 x 63	1,680
1/8 Page landscape	185 x 30	1,680
Job Advertisements	25% discount on regular advertisement prices	

### **Preferred Positions**

Front Cover**1	213 x 303	9,450
Inside Cover**	213 x 303	7,050
Inside front/back page, Back page¹	210 x 297*	8,550
Belly band	450 x max 100	5,350
Postcards <sup>2</sup>		150

\*plus 3 mm overlap on all sides

Bound-In inserts	width / height (mm)	Price €
2-page A4*	210 x 297	6,250
3-page A4 + side flip*	207 + 105 x 297	9,350
4-page A4*	420 x 297	9,750

\* Head: 5 mm; Foredge: 3 mm; Foot + right: min. 3 mm

Loose inserts <sup>3</sup>	weight	Price €
	up to 25 g	315
	up to 50 g	410

1 Cancellation only possible up to 8 weeks before advertising deadline.

Title page: the picture must be coordinated with publisher in advance and Wiley-VCH GmbH has exclusive rights of it for 6 months.

\*\* The cover story/inside cover story will be handled like an editorial article and is subject to the standards and formalities of the magazine.

#### **Reprints and ePrints**

For your internet presence we would be pleased to provide you with the PDF file of your article for a Nominal charge of **300 €** (plus VAT). A printable PDF is available at a price of **980 €** (plus VAT).

Prices for printing and delivery of your reprint, as well as individual special formats (e.g. with cover picture and display ad or bundling of articles) are available on request. As are offers for reprints and eprints of scientific articles from Wiley peer-reviewed journals.

#### **Contact:**

Stefan Schwartze. +49 (0) 6201 606 491, sschwartze@wiley.com



Front Cover

Inside Cover

#### **Terms of Payment:**

Payment within 30 days without deduction.

#### **Bank details:**

J.P. Morgan AG Taunus Turm · Taunustor 1 60310 Frankfurt, Germany IBAN: DE55501108006161517443 **BIC: CHASDEFX** 

VAT-Id.No.: DE136766623 Tax No.: 47020/29082

All prices are subject to the statutory VAT.

The new price list comes into effect on 1 October 2024 and supersedes all previous price lists.

- 2 Postcards: Costs per thousand, affixed to a particular page on advertisement or bound-in insert + insertion costs
- 3 Costs per thousand including postage; no discount for loose inserts, sample must be sent before order can be accepted.



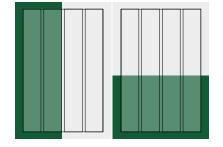
### Formats



**1/1** Page Type Area/Bleed Size

**Type Area:** 185 x 260 mm

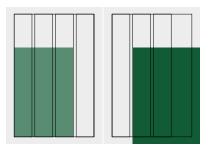
**Bleed Size:** 210 x 297 mm





**Type Area:** portrait: 90 x 260 mm landscape: 185 x 128 mm

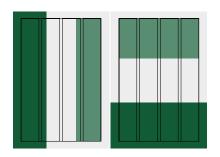
**Bleed Size:** portrait: 102 x 297 mm landscape: 210 x 147 mm



### Juniorpage

**Type Area:** 137 x 190 mm

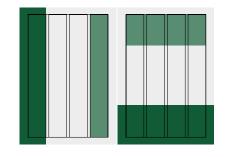
**Bleed Size:** 147 x 209 mm

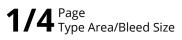


1/3 Page Type Area/Bleed Size

**Type Area:** portrait: 58 x 260 mm landscape: 185 x 85 mm

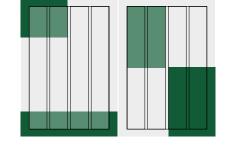
**Bleed Size:** portrait: 70 x 297 mm landscape: 210 x 104 mm





**Type Area:** portrait: 43 x 260 mm landscape: 185 x 63 mm

**Bleed Size:** portrait: 54 x 297 mm landscape: 210 x 82 mm



1/4 1/8 Page Type Area/Bleed Size

**Type Area:** classic: 90 x 128 mm

Bleed Size: classic: 102 x 147 mm

**Type Area:** classic: 90 x 63 mm landscape: 185 x 30 mm

### Bleed Size:

classic: 102 x 82 mm landscape: 210 x 49 mm

# Please provide advertisements in bleed size with 3 mm overlap on all sides.



# **Technical Specifications**

### Magazine format

210 x 297 mm (width x height), A4 size 185 x 260 mm (width x height), print space Number of columns: 3; column width 58 mm or Number of columns: 4, column width 43 mm

### Print and binding methods

Sheet offset, adhesive binding

### Colours

Euro scale

### Screen ruling

70 ruling Print profile: ISO Coated\_v2\_300 (39L)

### Loose inserts

Minimum insert size: 105 x 148 mm (w x h) Maximum insert size: 200 x 287 mm (w x h), the back fold must be on the long side (287 mm) Minimum weight for single-sheets inserts: 150 g/m<sup>2</sup>

### **Delivery of loose inserts**

Delivery quantity: 14,200 copies

### Delivery of loose inserts/bound-in inserts

The delivery quantity and delivery address as well as the delivery date are stated on the order confirmation.

### Data format

We accept the following data formats: PDF, EPS, TIFF, JPG.

### Please observe the following points:

- 1. Embed all text or convert it into streams.
- 2. Use only CMYK colours.
- 3. With pixel-oriented data formats, we require a resolution of at least 250 dpi.
- 4. Do not compress JPG files too strongly, or this will lead to visible loss of image quality. Use the "maximum" or "high" quality gradings.

### To avoid errors, please observe the following:

Send all text to be used and associated files together. Attach a hard copy/print-out to the layout check. Ensure that no RGB colours are used in any files, including the associated files. For files from programmes not intended for the creation of printed documents (e.g. Word, Excel, Powerpoint), the files must always be converted. This means inevitable changes in data and considerable additional work, which we have to add to your invoice.

### **Transmission options**

by e-mail to mradtke@wiley.com



Wiley-VCH GmbH FAO: Melanie Radtke Boschstrasse 12 69469 Weinheim, Germany Tel.: +49 (0) 6201 606 557



Desktop

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### B2B-Zielgruppenportal: www.chemanager.com/reinraumtechnik

CHEManager

**chemanager.com** is <u>the</u> portal for top executives and decision makers of the chemical and pharmaceutical industry and the relevant supply and application sectors. Everybody who wants to stay on the cutting edge of industry news should not miss **chemanager-online.com**.

#### **Online-Advertisement**

Give your company an image, show your presence, communicate a product launch – in short: benefit from our scope. Complement your print campaign and increase your market penetration with an image campaign on **chemanager.com/reinraumtechnik** 

Leaderboard	728 x 90 Pixel	€ 1,950 / month, run of site*
Wide Skyscraper**	160 x 600 Pixel	€ 2,450 / month, run of site*
Skyscraper**	120 x 600 Pixel	€ 1,950 / month, run of site*
Medium Rectangle	300 x 250 Pixel	€ 2,550 / month, run of site*

\* "run of site" means that the ad placements may appear on any page of the target site. They will be shown randomly in a rotating scheme by each new page impression (maximum of four banners at one position).

\*\*the mobile optimized version requires an additional Medium Rectangle format

#### **Top Feature Portal (Content ad)**

Promote your product, your application note, your event or any other highlight on the "cover page" of **chemanager.com**. Reach your target group 24/7/365.

**Scope of Service:** Picture (476 x 315 px, Format 1,5:1), Headline, Intro on landing page (150 letters), Detailed Text (up to 4,000 characters recommended), 1–4 Images, Contact Information

Running Time: 2 weeks prominent as a Top Feature	
Story. Additionally, your highlight remains for a total of	*€ 2,550
six months in the portal's database	
Combo offer: Feature on Portal + Newsletter	€ 3,050

\*in a rotation scheme with five other Top Feature Stories. Text is subject to editorial criteria.

#### Accesses to the website

Page Impressions/month	122,100
Unique Visits/Month	87,800

Mean values from the 1st half of 2023

#### **Deadline for Top Feature:**

7 working days before publication

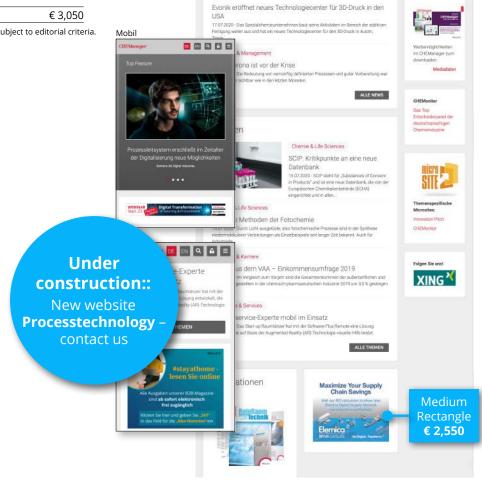
See next page for technical specifications

**Coming soon:** New online portal for process and cleanroom technology.

### **WILEY Process Technology**

**Information on request:** Hagen Reichhoff Tel.: +49 (0) 6201 606 001 hreichhoff@wiley.com

Stefan Schwartze Tel.: +49 (0) 6201 606 491 sschwartze@wiley.com



Sartorius erhöht Prognose

News

<image>

& Skyscraper € 2,450 | € 1,950



## Newsletter: www.chemanager.com/reinraumtechnik

ReinRaumTechnik provides its subscribers 12 times a year with important market and company news. In addition to latest news, exclusive interviews and top stories the newsletters inform about products, services and events.

### Newsletter: Bannerformate & Preise

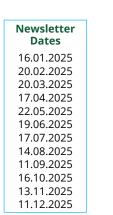
With the booking of a "Feature", your content will be placed on one of the prominent feature positions

Full Banner	468 x 60 Pixel	€ 950
Medium Rectangle	300 x 250 Pixel	€ 1,150
Feature Newsletter	1 rectangle image, 2.000 characters, Image format: JPG, PNG	€ 1,150
<b>Combo offer:</b> Feature on website + newsletter		€ 3,050

### Newsletter Key Figures 2023/2024

Number of recipients (DOI)	702
Open Rate (MV)	33.7 %
Click Through Rate (MV)	7.5 %
MV = Mean value of 7 newsletters sent out	

Mean value of 7 newsletters sent out





Branchenschwerpunkt: Chemie/Biotechnologie Themenschwerpunkt: Reinraumbau

#### Sehr geehrte ReinRaum-Interessierte,

wir stecken mitten in der Pandemie. Nach Lockdown und einem langsamen Open- bzw. Start-up sind wir noch weit entfernt von den alten Zeiten. Es stellt sich eine neue Normalität ein. Jetzt streiten sich die Fachleute, ob wir vor der zweiten Infektionswelle stehen oder noch mitten in der ersten Welle hängen. Hauptsache wir bleiben gesund! Die Produktion von Persönlicher-Schutz-Ausrüstung (PSA) läuft auf Hochtouren, denn die Nachfrage ebbt nicht ab. Einige Hersteller bauen sogar ihre Produktionen aus. Lesen sie mehr dazu in unseren Nachrichten

Die Reinraum-Branche liefert so viele tolle, kreative, innovative Lösungen für die neuen Probleme aus der Pandemie. Einen hervorragenden Überblick präsentiert Herr Dr. Dittel, Vorsitzender des Deutschen Reinraum Institutes in seinem Fachbeitrag Hygienetechnik contra Corona Virus aus der aktuellen Print-Ausgabe 03/2020 (oder online)

Herzliche Grüße und bleiben Sie gesund!

#### Dr. Roy T. Fox Chefredakteur

**Full Banner** RRTLOT20 € 950 19.-22. Oktober 2020 · Hamburg und Dresden Feature Feature € 1,050 Forschung & Innovation Laborplanung, Laborbau und Laborgebäudebetrieb 11.06.2020 - Moderne Labore sollten nicht nur effizient arbeiten, sondern auch ihr volles Innovationspotenzial ausschöpfen können. Maximize Your Supply **Chain Savings** Visit our ROI calculator to show how Elemica Digital Supply Network Rectangle 6 € 1,150 Elemica Neurs



Please send your files by mail to your sales representative. We will take care of all further steps.

#### **Banner** (Portal)

Size of data: max. 200 KB Data formats: GIF, JPG, PNG, HTML5, any kind of Redirect/Tag

### Target-website:

Please tell us the exact URL, where your banner should be linked to.



Cleanzone Award: Von der Idee

Verlag Unternehmen der Reinraumbranche darin,

ihre Innovationen international publik zu machen.

13.07.2020 - Mit dem Cleanzone Award unterstützen die Messe Frankfurt und der Wiley

zum Star

Der

ACHEMA

access to your

Single Sponsored Newsletter 4,750 €



### **Native Advertising PLUS**

#### **Native Advertising Plus**

With Native Advertising Plus you inform the readers with content which you or your PR agency have produced with the objective of increasing the level of awareness of your company. The article communicates your know-how in the sector, establishes the experts in your company as thought leaders in the market and in turn has a positive effect on the perception of your brand. Integration of the content in the established look & feel of the editorial content of the publication, both in print and online, and with naming of the author together with contact information for feedback and enquiries.\*

#### ADVERTORIAL

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3,950 €

picture caption included

4,400 - 4,600 characters

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ADVERTORIAL ADVERTORIAL Ebit reped molorest everchitas Ebit reped molorest ever se vitio etur secere, sit laborem-pore, que doloribus eriberataqui vollendam doluptae labore laut eum aborem ut ratus dem fuoi 1,200 - 1,400 characters picture caption included eseque idit faceat qua pid ma delitar 1,900 - 2,100 characters picturecaption included reicit enis as nar 1/2 Page 1/4 Page 2.250 € 1,150 € \*Due to legal regulations it is required to write the comment "Advertorial" above the article

Search ...

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3,280

5,315

The Product Portal for Lead Generation

Premium Package

**Business Flat** 

8 Product presentations

all your product texts that you

send us within 12 months

# **MOVE BEYOND ADVERTISING**

Elevate your brand and take your message to new levels!

Whether it be lead generation, branding, virtual events, or content solutions, Wiley can help you find the right marketing mix and channels to reach your goals.

Explore how you can engage your audience even further by integrating Wiley Events & Education and Wiley **Communications** solutions with your advertising plans.



### **Events & Education Solutions**

Deliver clear, focused content and deepen your engagement with your target audience through:



### Webinar

Advance knowledge and understanding of the latest research, technology trends, or key developments with our webinars.

#### **Virtual Events**

Engage your target audience through a custom or sponsored plenary sessions led by leaders in your area of interest, connecting and engaging via our independent, trusted channels.



### **Knowledge Hub**

Strategically showcase your brand alongside trusted content and position yourself as a thought leader in a specific subject area. Educate scientists and industry professionals in an engaging online learning environment.



### **Communications Solutions**

Be a thought leader in your area of expertise, with tailored solutions to generate quality scientific leads including:



#### **Article Collections**

Position your brand alongside primary peer-reviewed journal content by sponsoring a collection of articles on a common theme.



Deliver your target audience valuable information for their daily work in short, practical guides that are mobileenabled for convenience and easy access.



#### **Expert Insights**

Engage with your target audience and provide expert insights on key subject areas through impactful content solutions such as whitepapers, article summaries, and ebooks.

Amplify your programs with translations, run-ons, extended reach, content feed, infographics, and expert commentary

### **Partner with Wiley to ensure success!**

We can help you build the right plan to achieve your goals.

As a strategic partner, we start by learning what you need to achieve. From there, our subject matter experts will work with you to design a high-impact program that incorporates the right channels, audience, and tactics to make an impact in your field. We make it easy for you from start to finish, with expert project management for seamless execution from development to delivery.

#### Ready to give your message more visibility?

To discuss tailored options and details, reach out to your account manager, or email us at corpsolutions@wiley.com





### **Advertising and Reprint Production Terms and Conditions**

#### Definitions

1. In these terms and conditions:

- (a) "Wiley" means the company within the John Wiley & Sons group that is providing the Advertising and Reprint services as set out on the Booking Confirmation or invoice issued by the Wiley group entity or its authorised agent.
- (b) "Advertising" means any advertisements requested by the Customer to be displayed in products owned or controlled by Wiley or any third party partner of Wiley and includes both advertising that appears in Wiley's or its third party partners' print publications ("Print Advertising") and advertising that appears electronically on any of Wiley's websites, or any application or other digital format owned or controlled by Wiley or any third-party partner of Wiley ("Online Advertising").
- (c) "Customer" means a person or entity who is placing an order for advertising or reprint production with Wiley and includes an advertiser on whose behalf advertising is placed, and any media agency or company that may arrange advertising or reprints for its clients.
- (d) "Booking Confirmation" means the confirmation provided by Wiley which sets out the details of the Advertising. For Reprints, it consists of an email confirmation sent by Wiley to confirm the Reprint order.
- (e) "Insertion Order" or "Purchase Order" means a document provided by the Customer for ordering Advertising or Reprints which confirms the agreed details.
- (f) "Reprint" means print or physical goods, being a specified number of reprints of articles or other ma-terial (for example, pre-loaded USBs), as requested by the Customer and/or ePrints which are digital versions of articles or other materials hosted by Wiley or its licensees and linked from a Wiley website, an email or a Customer website ("ePrints").
- (g) "Reprint Quotation" means a document supplied to the Customer by Wiley which sets out the details of the quotation for Reprints.

(h) "Terms" means these terms and conditions.

#### ADVERTISING TERMS

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- Wiley will, or will instruct its affiliates to, use commercially reasonable efforts to publish the Advertising in the format and in the position as set out in the Booking Confirmation, however all Advertising is subject to editorial approval and Wiley reserves the right to vary the placement of Advertising within a print product or online site or digital product when necessary.
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- The Customer will supply an authorised Purchase Order or Insertion Order to Wiley for Print Advertising and Online Advertising. Advertising bookings cannot be reserved without receipt of the aforementioned documents. Orders for booking of Online Advertising must be received at least 7 business days in advance of the proposed first run date. Wiley cannot guarantee that orders received after this time will be fulfilled. Customer shall book Online Advertising on a monthly basis unless otherwise expressly set out in the Booking Confirmation. Publication dates specified in the rate cards may be subject to changes at the discretion of Wiley; new publication dates will be communicated to the Customer prior to publication, at point of order confirmation where possible.
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- 15. The sole remedy for any failure by Wiley to provide any Advertising, is that the Customer will be provided with a period of Online Advertising or additional Print Advertising in an equivalent placement and for a set period of time as determined by Wiley. Wiley will not be responsible for any failures that are not caused by Wiley. Wiley cannot guarantee that such 'make-up' bookings can be made in the month following the initial Advertising period.
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  - (a) publication of any Advertising (including any Advertising copy that is created by Wiley on behalf of the Customer which has been approved by Customer) in the manner set out in the Booking Confirmation will not breach or infringe any copyright, patent, trademark, trade secret or obligation of confidentiality or privacy, any law of defamation or obscenity, or any relevant law or regulation concerning advertising or promotions, including any medical advertising laws, industry codes or regulations;
  - (b) the Customer has the right to grant the licence to Wiley to use the Advertising as contemplated by these
  - (c) the Advertising is accurate, truthful and non- deceptive and does not violate any laws regarding false advertising;
  - (d) the Advertising does not violate any other applicable law, statute, ordinance or regulation, including without limitation any laws and regulations governing export control;
  - (e) the Advertising is not and does not contain content that is lewd, pornographic or obscene, excessively profane, racist, ethnically offensive, threatening, infringing, excessively violent, libellous, gambling-related, or promote any discriminatory activity, promote illegal drugs or arms trafficking, create a risk to a person's safety or health, compromise national security or interfere with an investigation by law enforcement officials or is offensive, misleading, deceptive or destructive, and does not promote, advocate or facilitate terrorism, terrorist-related activities or violence:
  - (f) Online Advertising does not create, facilitate the creation of or exploit any security vulnerabilities in a user's computer, promote programs which compensate or provide incentives to users for clicking ads or offers, performing searches, surfing websites or reading emails or contain viruses, trojan horses, worms, time bombs, cancelbots or other harmful or deleterious programming routines whether similar or dissimilar to the foregoing; and
  - (g) Customer has obtained written consent to display the name or image of any living person in any Advertising
- 17. The Customer acknowledges that in relation to Advertising, Wiley makes no representation or warranty (i) that any publication of any Advertisement will be confined to persons resident in various countries (ii) of the exact number of page impressions that will be delivered, (iii) regarding the quality of reproduction of the Advertisements; or (iv) as to the availability of any Online Advertising site or digital product
- 18. In addition to the Terms, the following clauses of the standard terms and conditions of the Interactive Advertising Bureau for Media Buys of Less than One Year ("IAB Terms") will apply to all Online Advertising services, with Wiley being the 'Media Company' and Customer being the 'Agency' and 'Advertiser' (unless the Customer is a media agency booking advertising on behalf of a customer in which case it will be the Agency, with its customer being the Advertiser):
- (a) Section II (Ad Placement and Positioning);
  (b) Section IV (Reporting) (excluding clause IV(b))
  (c) Section XII (Non-Disclosure, Data Lasge and Ownership, Privacy and Laws')
  (d) Section XIII (Third Party Ad Serving and Tracking)

In the event of any inconsistencies between the IAB Terms and these Terms, these Term will prevail, to the extent of the inconsistency.

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- 19. A Reprint Quotation will be provided to the Customer by Wiley. The Customer must provide a Purchase Or-der or return the Reprint Quotation and provide all relevant details in order to submit an order for producing the Reprint and in doing so, the Customer agrees to be bound by these Terms. Wiley may issue a Booking Confirmation to confirm the Order.
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### **Advertising and Reprint Production Terms and Conditions**

#### PRICING

- 24. The price for the Advertising is set out in the Booking Confirmation. An invoice will be sent by Wiley to the Customer following print publication or digital campaign fulfilment.
- 25. The price for producing the Reprints is set out in the Reprint Quotation and is valid for 30 days from the date of issue. The price quoted includes a maximum of three (3) proofs of the Reprint. Should Customer require any additional proofs, these will be subject to an additional charge at the discretion of Wiley. If a Reprint Quotation has been provided in advance of the printing date, the details of the order may change upon printing. In this event, Wiley reserves the right to amend the Reprint Quotation to reflect any change sincluding, without limitation, page length. If a Customer requires a pro forma invoice, Wiley can issue an invoice after the order is confirmed.

#### CANCELLATION

- 26. If the Customer wishes to cancel Advertising after the provision of an Insertion Order or Purchase Order, the Customer must immediately notify Wiley in writing. For Print Advertising, the Customer may, at Wiley's discretion, still be liable for any charges where cancellation requests are received after the Materials Due Date for that Advertising. For Online Advertising, unless the Booking Confirmation has specified that such Online Advertising is non-cancellable, the Customer may cancel Online Advertising and I days written notice to Wiley with no penalty, provided that the Customer shall pay all fees for all Advertising written or development for any Advertising until the effective date of termination and if there are any custom content or development for any Advertising until Dust for the norvision of all sequers performed unto the effective date. for any Advertising, the Customer shall pay for the provision of all services performed up to the effective date of termination.
- 27. On receipt of a cancellation request, Wiley will use reasonable commercial endeavours to ensure the Advertising is not published or for Online Advertising, that it is withdrawn, however Wiley will not be liable for any loss or damage that may be occasioned by the publication of Advertising cancelled by the Customer after the transport of a constraint of the publication of Advertising cancelled by the Customer after the transport of the publication of the publication of Advertising cancelled by the Customer after the transport of the publication of the Materials Due Date or Insertion Order is received.
- 28. Reprint cancellations will be subject to a cancellation fee based on the value of the total order (excluding shipping and expedited delivery charges) and the point in the production process which has been reached at the time Wiley receives the cancellation:

English Language		Translations	
Point of Cancellation	% of order value – excluding shipping & expedited delivery fees	Point of Cancellation	% of order value – excluding shipping & expedited delivery fees
Purchase Order / confirmed order received	5%	Purchase Order / confirmed order received	5%
Order sent to printer / Proof compiled	10%	Translation work started	50%
Proof approved by customer	25%	Proof approved by customer	75%
ePrint created	35%	ePrint created	35%
Copies printed / ePrint supplied	100%	Copies printed / ePrint supplied	100%

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  - (a) cancel any provision of credit to Customer; (a) cancel any provision of credit to Customer;
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     (c) cease publication of further Advertising or terminate an agreement for Advertising;
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- 40. The law of the corporate domicile of the Wiley entity which issues the Booking Confirmation and invoice to the Customer will govern these Terms, without regard to conflict of law rules. The parties agree to submit to the exclusive jurisdiction of the courts located in the corporate domicile of the aforesaid Wiley entity for the adjudication of all disputes arising in connection with these Terms.



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